Galenica Senese | Ipsen | Iqvia Solution Italy | Ist. Farm. Biologico Stroder | Istituto De Angeli | Istituto Ganassini | Istituto Gentili | Istituto Luso Farmaco d'Italia | Italchimici | Italfarmaco | Italia | Itel Telecomunicazioni | Johnson & Johnson Medical | Johnson & Johnson | Kedrion | Kyowa Kirin | L. Molteni & C. F.Ili Alitti | Laboratori Baldacci | Laboratori Guidotti | Laboratorio Farmaceutico C.T. | Laboratorio Farmaceutico S.I.T. | Laboratorio Terapeutico M.R. | Latina Pharma | Leo Pharma | Lifepharma | Lofarma | Lundbeck Italia | Malesci Istituto Farm. | Mastelli | Master Pharma | Menarini Biotech | Merck Serono | Mergurio Pharma Mitim | Moderna Italy | Monico | Morganceutical | MSD Italia | Mundipharma Pharmaceuticals | Neopharmed Gentili | Nerviano Medical Sciences | Noos | Norgine Italia | Novartis Farma | Novavax Italia | Novo Nordisk | Octapharma Italy | Omikron Italia | Organon Italia | Otsuka Pharmaceutical Italy | Patheon Italia | Pfizer Italia | Pfizer | Pharmafar | Pharmanutra | Philogen | PIAM Farmaceutici | Pierre Fabre Pharma | Pierrel | Polichem | Polifarma | Promedica | Recordati Ind.Chim.Farm. | Recordati Rare Diseases Italy | Roche | Sanofi | Santen Italy | Savio Pharma Italia | Scharper | Servier Italia Shionogi | SIFI | Simesa | Sintesy Pharma | So.Se.Pharm | Società Prodotti Antibiotici | Sofar | Stewart Italia | Swedish Orphan Biovitrum | Takeda Italia | Takeda Manufacturing Italia | Temmler Italia | Teva Italia | Tillotts Pharma Italy | UCB Pharma Valpharma International | Vertex Pharmaceuticals Viatris Italia | ViiV Healthcare | Vim G. Ottaviani | Visufarma | Wyeth Lederle | Zambon | Zeta Farmaceutici



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PHARMACEUTICAL INDUSTRY IN ITALY

FACTS AND FIGURES



MEMBER COMPANIES

A.C.R.A.F. Az Chim. Riunite Angelini Francesco A. Menarini Ind. Farm. Riunite | Abbvie Abiogen Pharma | Acarpia Farmaceutici | Adare Pharmaceuticals | Addenda Pharma | Advanced Accelerator Applications Italy | Aeffe Farmaceutici | Aerosol Service Italiana | Aesculapius Farmaceutici | Aesica Pharmaceuticals | Alexion Pharma Italy | Alfasigma | Alk-Abelló | Allergan | Almirall Altergon Italia | Amgen | Aptuit | Astellas Pharma | Astrazeneca | Avara Liscate Pharmaceutical Services | Bausch & Lomb Iom | Baxter Italy | Bayer Healthcare Manufacturing | Bayer | Bial Italia | Biogen Italia | Biologici Italia Laboratories | Biopharma | Boehringer Ingelheim Italia | Bracco Imaging | Bristol-Myers Squibb | Bruschettini | BSP Pharmaceuticals | C.O.C. Farmaceutici | Catalent Italy | Chiesi Farmaceutici | Chiesi Italia | Corden Pharma | Cosmo | Crucell Italy | CSL Vifor | CSO Pharmitalia | D.M.G. Italia | Daiichi Sankyo Italia | Dompé Farmaceutici | Doppel Farmaceutici | Ecupharma | Eisai | Eli Lilly Italia | E-Pharma Trento | Esseti Farmaceutici | Euromed | F.I.R.M.A. | Farmaceutici Damor | Farmaka Farmalabor | Farmila-Thea Farmaceutici | Fatro Ferring | Fine Foods & Pharmaceuticals N.T.M. Fulton Medicinali | Galapagos Biopharma Italy | Galderma Italia | Galileo Research | GB Pharma | GE Healthcare | Gentium | Gilead Sciences Giuliani | Glaxosmithkline Manufacturing Glaxosmithkline | Glaxosmithkline Vaccines | Grifols Italia | Grünenthal Italia | Guerbet | Hikma Italia | I.B.I. Giovanni Lorenzini | I.B.N. Savio | IBSA Farmaceutici Italia | ICI Rende | IDI Farmaceutici | Incyte Biosciences Italy | Industria Farmaceutica

Research and innovation for people

HOPE FOR A CURE IS GROWING

IN THE WORLD 90 new medicines authorized in 2023 (the annual average in the 5, pre-Covid years was 49) 23K new medicines in development Hope for new treatments is growing and medicine is becoming increasingly personalized for patients

LIVE MORE AND BETTER

IN ITALY -25% reduction in mortality in the last 20 years -35% reduction in mortality from chronic diseases in the last 20 years +1 million people survived after a cancer diagnosis in the last 10 years **270K** people cured thanks to innovative medicines against hepatitis C 135 medicines currently in use against rare diseases (there were 7 in 2007)

THE CLOCK OF LIFE

+1 year growth in average life expectancy in the last 3 years thanks to research, greater appropriateness of care and quality of the National Health Service

People, our strength

QUALITY EMPLOYMENT

70K employees

153K employees, considering suppliers as well

+9% employment growth in the last 5 years (national average: +3%)

90% share of employees with a degree or schoolleaving diploma

45% share of women (industry average: 29%), often with top roles

Sustainable and inclusive development models are increasingly widespread in companies

YOUTH AND TRAINING

+19% under 35 in the last five years, involved in training, professional development activities, with a particular focus on multidisciplinary and soft skills

CORPORATE WELFARE FOR PEOPLE

Work-life balance is increasingly at the heart of companies: to promote work-life balance, psycho-physical well-being, support for parenting and caregivers, enhancement of diversity, training and healthcare

Creating value in Italy



INDUSTRIAL VALUE

Leader in Europe, together with Germany and France and a strategic asset of the economy with:

€52 billion in production value in 2023, of which €49 billion for exports

+150% growth in exports in the last ten years (+130% EU average)

INVESTMENTS, INNOVATION AND DIGI-TAL TRANSITION

€3,6 billion of investments in 2023 in Italy, of which

€1.6 billion investments in high-tech plants and €2 billion in R&D (of which over €700 million investments in **clinical research** carried out in hospitals, with benefits in access to new treatments, growth of skills and savings for the NHS)

45% of patients who use at least one app in the healthcare field **39% doctors** who use tele-visit services

42% of doctors who use the Electronic Healthcare Record First in Italy for **Open Innovation**

MORE ATTRACTIVENESS TO GROW

\$2 trillion globally in R&D investments between

2025 and 2030 (the highest investment in any industrial sector). This is an opportunity for growth and development that Italy can seize, thanks to its scientific and industrial excellence, if it implements policies to increase the attractiveness and competitiveness of the system

Leaders in the green transition

GREEN ECONOMY

The pharmaceutical industry is **at the top** of the manufacturing sectors for concrete actions in environmental sustainability, such as the reduction of water consumption, the production of waste in the production process, the use of plastic in packaging and fossil fuels

EFFICIENCY

-32% reduction in energy consumption in the last 10 years (manufacturing average: -19%). In the same period, the use of energy from renewable sources has increased fivefold

MATERIAL EFFICIENCY

At the forefront of the "circular approach", a model that generates innovation, increases efficiency and competitiveness, and is good for businesses, the environment and the communities where they operate