Incyte Biosciences Italy | Industria Farmaceutica Galenica Senese | Ipsen | Igvia Solution Italy | Ist. Farm. Biologico Stroder | Istituto De Angeli | Istituto Ganassini | Istituto Gentili | Istituto Luso Farmaco d'Italia | Italchimici | Italfarmaco | Italia | Itel Telecomunicazioni | Johnson & Johnson Medical | Johnson & Johnson | Kedrion | Kyowa Kirin | L. Molteni & C. F.lli Alitti | Laboratori Baldacci | Laboratori Guidotti | Laboratorio Farmaceutico C.T. | Laboratorio Farmaceutico S.I.T. | Laboratorio Terapeutico M.R. | Latina Pharma | Leo Pharma | Lifepharma | Lofarma | Lundbeck Italia | Luxpharma | Malesci Istituto Farm. | Mastelli | Master Pharma | Menarini Biotech | Merck Serono | Mergurio Pharma | Mitim | Moderna Italy | Monico | Morganceutical | MSD Italia | Mundipharma Pharmaceuticals Neopharmed Gentili | Nerviano Medical Sciences | Noos | Norgine Italia | Novartis Farma | Novo Nordisk | Octapharma Italy | Omikron Italia | Organon Italia | Otsuka Pharmaceutical Italy | Patheon Italia | Pfizer Italia | Pfizer | Pharmanutra | Philogen | PIAM Farmaceutici | Pierre Fabre Pharma | Pierrel | Polichem | Polifarma | Promedica | Recordati Ind.Chim. Farm. | Recordati Rare Diseases Italy | Roche | Sanofi | Santen Italy | Savio Pharma Italia | Scharper | Servier Italia | Shionogi | SIFI | Simesa | Sintesy Pharma | So.Se.Pharm | Società Prodotti Antibiotici | Sofar | Stewart Italia | Swedish Orphan Biovitrum | Takeda Italia | Takeda Manufacturing Italia | Temmler Italia | Teva Italia | Tillotts Pharma Italy | UCB Pharma | Valpharma International | Vertex Pharmaceuticals | Viatris Italia | ViiV Healthcare | Vim G. Ottaviani | Visufarma | Wyeth Lederle | Zambon Zeta Farmaceutici

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PHARMACEUTICAL INDUSTRY IN ITALY

FACT AND FIGURES



MEMBER COMPANIES

A.C.R.A.F. Az Chim. Riunite Angelini Francesco A. Menarini Ind. Farm. Riunite | Abbvie Abiogen Pharma Acarpia Farmaceutici Adare Pharmaceuticals | Addenda Pharma Advanced Accelerator Applications Italy | Aeffe Farmaceutici | Aesculapius Farmaceutici | Aesica Pharmaceuticals | Alexion Pharma Italy | Alfasigma | Alk-Abelló | Allergan | Almirall | Alnylam Italy | Altergon Italia | Amgen | Aptuit | Astellas Pharma | Astrazeneca | Aurora Biofarma | Avara Liscate Pharmaceutical Services | Bausch & Lomb Iom | Baxter Italy | Bayer Healthcare Manufacturing | Bayer | Bial Italia | Biogen Italia | Biologici Italia Laboratories | Biopharma | Boehringer Ingelheim Italia | Bracco Imaging | Bristol-Myers Squibb | Bruschettini | BSP Pharmaceuticals | C.O.C. Farmaceutici | Catalent Italy | Chiesi Farmaceutici | Chiesi Italia | Corden Pharma Cosmo | Crucell Italy | CSL Vifor | CSO Pharmitalia | D.M.G. Italia | Daiichi Sankyo Italia | Dompé Farmaceutici | Doppel Farmaceutici | Ecupharma | Eisai | Eli Lilly Italia | E-Pharma Trento | Esseti Farmaceutici | Euromed | F.I.R.M.A. | Farmaceutici Damor | Farmaka | Farmalabor | Farmila-Thea Farmaceutici | Fatro | Ferring | Fine Foods & Pharmaceuticals N.T.M. | Fulton Medicinali | Galderma Italia | Galileo Research | GB Pharma | GE Healthcare | Gentium | Gilead Sciences Giuliani | Glaxosmithkline Manufacturing Glaxosmithkline | Glaxosmithkline Vaccines | Grifols Italia | Grünenthal Italia | Guerbet | Hikma Italia | I.B.I. Giovanni Lorenzini | I.B.N. Savio | IBSA Farmaceutici Italia | IDI Farmaceutici

Research and innovation

People: our strength

HOPE FOR A CURE IS GROWING

AROUND THE WORLD **78 new medicines authorized** in 2024 (62 annual average in the last 10 years) **24 thousand** new medicines **under development Hope for new treatments is growing** and medicine is becoming increasingly personalized for patients

LIVE MORE AND BETTER

IN ITALY -22% mortality in the last 25 years -37% mortality from chronic diseases in the last 25 years +1 million people surviving after a cancer diagnosis in the last 10 years 272 thousand people cured thanks to innovative medicines against hepatitis C 200 medicines currently authorised against rare diseases (7 in 2007)

CLOCK OF LIFE

+1 year of additional average life expectancy in the last three years thanks to research, greater appropriateness of care and the quality of the National Health System

QUALITY EMPLOYMENT

71.000 employees
90% graduates or high school graduates
45% women (29% medium-sized industry), often in top roles
*8% occupancy in the last 5 years
(+4% national average)
300 thousand employees also considering allied industries and other sectors of the supply chain

YOUTH AND TRAINING

+21% under 35s in the last five years Increasingly involved in training and professional development activities, with a particular focus on multidisciplinary and soft skills

CORPORATE WELFARE FOR PEOPLE

Work-life balance is increasingly at the heart of companies: to promote work-life balance, psycho-physical well-being, support for parenting and caregivers, enhancement of diversity, training, health

Creating value in Italy

PRODUCTION AND ADDED VALUE

Leader in Europe and strategic asset of the economy Around 200 companies, over 130 production sites €56 billion value of production in 2024 +18% value added between 2022 and 2024 (+14% GDP), highest figure among industrial sectors

EXPORTS

€54 billion in 2024 (+9.5% vs 2023)
+157% in the last ten years (+137% EU average)
11% of manufacturing exports to Italy in Q1 2025
€21 billion foreign surplus in 2024,
1st sector 'made in Italy'

INVESTMENTS IN R&D AND PRODUCTION

€4 billion in investments in 2024 in Italy: €1.7 billion in high-tech plants and €2.3 billion in R&D (of which €800 million in **clinical research** carried out in hospitals, with benefits in access to new treatments, growth of skills and savings for the NHS)

+33% patent applications in the last 5 years
(+18% average big EU)
1st in Italy for Open Innovation

Leaders in change

MORE ATTRACTIVENESS TO GROW

\$2.0 trillion in investments in R&D worldwide between 2025 and 2030 (highest investment among industrial sectors)

A **growth** opportunity that Italy must seize with attractive policies that enhance scientific and industrial excellence

DIGITAL TRANSITION

60% of patients who use an instant messaging app to communicate with their doctor
41% of doctors use tele-visit services
48% of doctors use the Electronic Health Record

GREEN TRANSITION

At the top of the manufacturing industry for environmental sustainability actions, such as: improvement of energy efficiency; use of renewable energy; lower water consumption; eco-design of secondary packaging

-33% intensity of climate-changing gas emissions in the last 10 years (-24% manufacturing average)